



How to Do Business in Ecuador

Congratulations on becoming a Tahitian Noni International Independent Product Consultant. We assume that you have many questions regarding TNI Access and how you will work as a Tahitian Noni International IPC in a TNI Access-operated country. The information below is a summary of the simple procedures and guidelines that you will use while maintaining your Tahitian Noni International IPC account.

DOWs

- An IPC-Operated Warehouse (also referred to as a “DOW”) has a contractual agreement with TNI Access to act on behalf of other Tahitian Noni International IPCs as a coordinating point for them. They are no different from other Tahitian Noni International IPCs except in that capacity. The DOW’s contract with TNI Access is separate and distinct from their Tahitian Noni International IPC activities.
- A DOW is an independent agent and may refuse service to anyone.

Signing Up as a Tahitian Noni International IPC

- All individuals wishing to sign up as Tahitian Noni International IPCs in Ecuador will need to use the U.S. IPC application and the W-8BEN form. These documents are located on our website at www.tniaccess.com. Simply select Ecuador from the list of markets, and then scroll down the page looking for the necessary documents.
- The first step is for the sponsor of the new IPC to collect the sign-up documents from the new IPC and enter the information into TNI’s online application. More detailed instructions on this procedure can be found in an [online tutorial](#). This tutorial will guide you through the entire sign-up process.
- You will need to pay a US\$43.00 non-refundable Tahitian Noni International sign-up fee to the DOW processing the application. The sign-up fee will be accompanied by a complementary Starter Kit. Please contact the DOW for payment information and pricing in local currency.

Placing an Order

- Only Tahitian Noni Juice is available for purchase in Ecuador.
- Orders can only be accepted for cases; no single bottle orders will be accepted.
- Commissions are paid on US\$110.00 personal volume.
- Price of a case of juice purchased through a DOW is set at US\$ 187.00. Please contact the DOW for pricing in local currency. Also note that the amount in local currency is subject to change without prior warning due to currency fluctuations.
- All money for juice orders should be given to the DOW. The DOW will inform you what form of payment may be used.
- Give your official Tahitian Noni International IPC ID# to the DOW for placement of all orders.
- You will receive the case(s) directly from the DOW.

- The DOW places all orders through special Internet access directly into Tahitian Noni International's system. We recommend you obtain a receipt with a TNI sales order number at the time you make payment for the case(s).
- If you do not receive volume for a case of juice you purchased through a DOW, please first consult the DOW. If no resolution is found with the DOW, please send your concern along with your ID#, name, and the name of the DOW through whom you purchased the case to problem_resolution@tni.com.

AutoShip

There are two Case AutoShip options in TNI Access-operated countries.

Previous Purchase Plan (PPP)

- PPP allows IPCs who purchase at least 120 QPV monthly to enjoy all the benefits of Case AutoShip qualification (CASQ). The requirement for maintaining CASQ is 120 Qualifying Personal Volume (QPV) each calendar month. IPCs in TNI Access-operated countries will automatically be reinstated to PPP anytime a purchase of 120+ QPV is made. No paperwork is necessary.

Case Plus AutoShip (CAS+)

- IPCs desiring to enroll in CAS+ must fill out the enrollment/change form (on the website), sign it, and return it to TNI Access. CAS+ benefits IPCs above the regular CAS benefits by awarding them an additional 60 QPV for each 240 QPV they accumulate in a month (e.g., 480 regular QPV becomes 600 QPV, 960 becomes 1,200, etc.). Moreover, CAS+ gives an IPC an additional 80 ASQV in each month s/he meets the 240 QPV requirements—in other words, CAS+ turbocharges your business increasing QV by 25% and ASQV by 67%! IPCs who enroll in CAS+ must maintain 120 QPV to stay on the program (in other words, s/he won't be removed if her/his QPV is between 120 and 240 QPV) but must meet or exceed 240 QPV in order to receive the additional CAS+ benefits.

Returns/Credits

- Contact your DOW or TNI Access for information on returning products.
- For damaged products, return the entire case with your Tahitian Noni International ID# to the DOW in exchange for a new case.

Commission Checks

- Direct all commissions inquiries (volume, checks, adjustments, etc.) to Tahitian Noni International's Commissions Department at commissions@tni.com.
- Commission checks will be sent to your DOW and will be available for pick up.
- Checks will be sent in US currency only.

Compliance

- Fax or mail any Placement, Personal Sponsor, or Address changes to Tahitian Noni International's Compliance Department.
- Send in all changes using a Tahitian Noni International Change form, found in the IPC Manual.
- Refer to the IPC Manual or contact the Compliance Department for all other policies and procedures at compliance@tni.com.

Guidelines and Restrictions

- IPCs must adhere strictly to all the rules and regulations set for the in the IPC Manual.

Contact Information

- If you have any questions regarding these procedures, please e-mail them to generalinquiries@tni.com

You may contact TNI Access at any time by e-mail to Ecuador@TNI.com